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አገልግሎት ድርጅት
**ETHIOPIAN SHIPPING & LOGISTICS
SERVICES ENTERPRISE**

ቀን/Date November 22, 2018

ቁጥር/Our Ref SSS/TB/31/18

Sub:- Invitation for Expression Of Interest (EOI)

Dear All,

Ethiopian Shipping and Logistics Services Enterprises (ESLSE) is a state-owned enterprise vested with responsibility of rendering sea transport and logistics services to the country's importers, exporters and investors.

Multi modal transport service is amongst the many modes of shipping and logistics services the enterprise is expected to provide. ESLSE is the only Multimodal transport service provider in the country and endowed with FOB directive from the government which also makes it the only service provider from which all importers are required to buy this service.

ESLSE has been providing FCL/FCL shipment services for quite a long time from around 300 load ports all over the world to dry ports at different locations in Ethiopia. For more information about ESLSE, please refer our website: www.eslse.et

In response to repeated demand from customers, ESLSE is now in the process of starting LCL shipment services in a bid to cater for small scale importers of various cargoes which will enable shippers, who do not have enough goods to accommodate in one full container, to consolidate their goods with other shippers in one container so that sea transport shall be accessible to them with less freight charges and better/safer delivery of cargo.

We also intend to start this service using FCL/LCL multimodal shipment system which requires ESLSE to enter in to contact with freight forwarders/consolidators at load ports who will do the collection and consolidation services to deliver the cargo to ESLSE as FCL where as ESLSE provides the services of sea multimodal transportation, deconsolidation and delivery of cargoes to consignees at final ports of destination.



To start with, we divided our trade area in to the following regions and plan to select one freight forwarder/consolidator for each of the regions with the option of further dividing the regions and selecting more freight forwarders/consolidators in future depending on the volume of imports which require consolidation.

1. North West Europe
2. Mediterranean Europe (Spain, Greece, Italy, Turkey, Israel and Beirut)
3. Jeddah
4. Middle East (UAE, Kuwait, Qatar, Oman & Bahrain)
5. China
6. Asia (Singapore, Thailand, Malaysia, Indonesia, Australia, Japan & Korea)
7. Indian Subcontinent (India, Srilanka & Bangladesh)
8. USA & CANADA

This is therefore to ask for your expression of interest if you wish to participate in the selection process of Freight forwarders/Consolidators.

We have attached herewith basic qualification criteria for Eligibility of providing consolidation services for your reference.

Hoping to hear from you as soon as possible with more details of your services keeping in mind the attached qualification criteria.

Yours Faithfully,



Captain Teffera Bedassa
A/Deputy CEO Shipping
Service Sector



Please respond to the EOI via the following Email :

- 1. tefferab@eslse-et.com**
- 2. biruka.esl@gmail.com**
- 3. teddyghana@yahoo.com**